

## Secretary's Day

Most of you are familiar with the annual event called Secretary's Day. This day, set aside to pay special tribute to the gals in the office, was celebrated with the greatest of finesse and charm this year. A BANQUET was held in their honor. Nelson and Pops prepared an elegant feast with the newly purchased YPSS barbecue. (Guys anxious to use the new toys??) Nelson provided a most lovely floral arrangement for the table, and Hal provided entertainment which consisted of a video by Marty Stouffer entitled Dangerous Encounters. Some sections of this film were hardly appetizing, however, how could we help but agree - "It's the thought that counts." Hal also gave canoe rides across the lake which was present in front of the office. The ladies came to a unanimous decision that they had a treat unlike any other secretaries had ever received before! GOOD JOB HAL, NELSON and POPS!

**Wherever there is a human being, there is an opportunity for kindness.**

### Don't Kick About Gas Prices in America

You can pay \$4 or more for a gallon of gas in many parts of the world. Tokyo is the most expensive, at \$5.67. In Oslo you'll pay \$4.86. In Amsterdam the price is \$4.85. In Paris it's \$4.33; Hong Kong, \$4.31; Zurich, \$4.10; Milan, \$4.03; and Stockholm, \$4.

But gas is still under \$1 in some places. Caracas, Venezuela, is cheapest, at 12 cents a gallon. In Riyadh, Saudi Arabia, you'll pay 61 cents; in Abu Dhabi, United Arab Emirates, 83 cents; and in Bogota, Colombia 88 cents. In the U.S. at this writing the average is \$1.17.

No further introduction needed of the fine ladies that work in the office!



Cossaccountants

### TIME CARD

- ☛ DATE OF LAST MEAL
- ☛ LAST NIGHT IN DORM
- ☛ FORWARDING ADDRESS

### INFORMATION TO BE USED FOR:

- ☛ Your final paycheck.
- ☛ Your bonus check.
- ☛ Your W-2.

### THANK YOU!

Darlene



August 1996

# THE PUMPER

YPSS - GAS WITH CLASS

NEXT EDITION



## HAPPY 25TH NELSON!

“So, Nelson, have you decided what you’re gonna do for the summer?” “No, not really.” “Ya gonna go back to the grocery store?” “Don’t think so.” “Ya gonna try at the tool company again?” “Naah.” “You’re not gonna re-enlist are you?” “NO!” “Oh, I thought you enjoyed Panama.” “Yeah, right, and the rest of it too.” “So, no plans for the summer.” “Well, I might go to Yellowstone. I don’t think the Sox are gonna have much of a season anyway.” “Yellowstone! What would you do there?” “I think I might pump gas.” “What!?” “Yeah, I think I’d like to work in a national park for the summer, go hiking where no one is shooting at you and just see what it’s like.” “Wow, that sounds like quite a trip.” “I could deal with it.” And so, perhaps, the conversation went two score and five years ago. YPSS got Nelson and now he has 25 years of life in Yellowstone to his credit. Like the rest of us he started as a pumper. Because his manager that first year called him a “paragon of all virtues” Nelson returned the next summer in management. Then later he ran the warehouse, served as the company accountant for a while, went back to managing and now directs the operations. Lot’s of fun stuff for a farm kid from Ohio. Once an attendant asked Nelson what to charge for a used tire. Nelson responded, “What does it look like

he’s worth?” Nelson pricing we call it. Someone asked, “Why did they move the softball field to Fishing Bridge?” The response, “So Nelson can do propane between innings.” Lots of folks have learned from and been listened to by Nelson, lots of trails have been hiked, lots of bikes have been ridden, lots of softballs have been hit and caught (of course, no umpires have ever been disagreed with), lots of basketballs have been bounced, lots of volleyballs have been spiked (well maybe just one or two), lots of stories have been told (not always verbosely), lots of western swings have been danced, a few hearts have been broken, not too many cars have been wrecked, lots of mustache wax has been used, lifelong friends have been made, the Bulls have finally put a team together, lots of cribbage has been played, lots of cards have been dealt, lots of Cheetohs have died in the blender, lots of used tires have lived again, lots of numbers have been crunched, lots of Minesweeper has been played, lots of problems have become opportunities to excel, lots of rivers have been paddled, lots of Mountain Dew has been consumed, and we’ve enjoyed it all. Thanks, Nelson, for every last bit of the previous 25 years. You have dealt with it. Here’s to even more of all of the above.

## HOW TO TELL A PICKUP IS COMPANY OWNED

**It's easy, Company trucks are different from personal trucks in these ways:**

Company trucks travel faster in all gears.

Company trucks accelerate much faster than personal trucks, leaving tire marks on pavement.

Company trucks can take bumps at twice the speed of private trucks.

Company trucks can also go places that personal trucks can't.

Special tires give company trucks the ability to go over curbs and through open field and bar ditches.

Company trucks are maintenance free. Never need water, usually run hot and only need oil changes every 100,000 miles. They can drive for miles with the oil light flashing.

Company trucks floors are shaped like ash trays, and accommodate milk cartons, coke cans and leftover food wrappers. The floor is also a special compartment for spare parts that have missed getting to the job site.

Company trucks are equipped with special radios that can be turned up to eliminate alarming engine noises.

Company trucks are painted with special paint that never requires washing or waxing. The body of the company truck is inflicted with several wounds, bumps, and abrasions.

All of which were inflicted by the same person **"NOT ME!"**

## HEADIN' HOME

There are some things to keep in mind as you prepare to leave. Be kind to your crew and yourself - work through your agreed upon termination date. That date was a significant factor in the decision to offer you a job. If you leave early you leave an unfair burden on your partners. The signature on your employment agreement should stand for something. To a Pumper, honoring your agreement translates into 35 cents for every hour you worked during the summer. For a 3 month season that comes to \$168. Seeing it through in style also sends a strong message about your dependability. It affects your rehire and promotion status as well as the reference that will be given to future potential employers if you use YPSS as a reference.

Here are some additional items to consider:

- ☛ If you need a cash advance before you leave, order it several days before you need it.
- ☛ Clean your room before you leave. This as much as anything shows your character. It shows if you mind leaving your fellow employees a mess to clean, and can affect your rehire. It's only right - you will be charged a cleaning fee if someone else has to pick up after you.
- ☛ Don't let up on the job - show your stuff the rest of the season. This season is your tryout for a promotion for next summer.
- ☛ Ask for a job evaluation from your supervisor before you leave. Give some feedback to your supervisors as well. We're all in this together and we can all learn so much more if we share our impressions. There's a difference between complaining and critiquing.
- ☛ Please fill out the questionnaires that will come with paychecks and return them to Gardiner.
- ☛ You DO NOT have to check out through Gardiner. Turn your keys, togs/uniforms, sheets, blankets, pillow, etc. in to your supervisor at your location. Also turn in your ID card. It will be sent to you with your last check if you wish.

Bonus checks for Attendants and Shift Supervisors will be paid with a separate check two weeks after your last paycheck. Provide an address on the back of your final time card to which we can send your checks and correspondence throughout the winter.

Managers, Assistants, and Shifts: If your uniforms are in good shape, put them on hangers and tag them with your name. If you come back next year we can have them cleaned and ready for you in the spring.

If you have any questions or suggestions please ask your manager or give a call to the office.

## These 10 qualities make a winner

Motivational speaker Patrick O'Dooley addresses hundreds of audiences a year. At one point during his speeches, he asks the audience to tell him what words they use to describe "a winner."

He goes to a board or flip chart as people in the audience call out the words they associate with winners and writes down the first ten he hears.

Over the years, O'Dooley has kept these top 10 lists of winning qualities, and he recently compiled them into a list ranked in the order of occurrence:

1. Positive attitude
2. Enthusiasm
3. Determined
4. Motivated
5. Confident
6. Optimistic
7. Dedicated
8. Happy
9. Good listener
10. Patient

This list is useful for what it says, and for what it omits. For example, note that none of these top winning qualities has anything to do with physical or mental ability.

As O'Dooley points out, this indicates that anyone on earth can be a winner because winning is based on attitude, not aptitude. You control whether or not you will be a winner in life, regardless of your natural abilities.

When writing down the list of winning qualities that people call out, O'Dooley invariably misspells one of the words, and someone always points that out to him.

Then O'Dooley reveals that he is dyslexic and frequently reversed letters when reading and writing in school. His teachers thought he had low aptitude, so O'Dooley developed what he did have control over, his attitude.

He has achieved much more than he ever would have as a perfect speller with a poor attitude.

To make this point another way, he also suggests that his audience imagine some of them are reborn as a five pound bar of raw iron ore (worth about \$5.00) and some are five-pound bars of gold (worth about \$30,000). The gold bars begin life worth far more than those made of iron.

But if the gold ore people are complacent, and the iron ore people work on themselves, and transform themselves into watch springs, for example, they can go from a worth of \$5.00 to a worth of hundreds of thousands of dollars--by making the best possible use of what they are.

Although we can't change our "raw materials" much, O'Dooley points out that the "process of refinement is one thing you can control"

SOURCE NOTE: Patrick O'Dooley, *Flight Plan for Living: The Art of Self Encouragement*, (1992)

**THANKS FOR ANOTHER GREAT YEAR!**

**LONG HAULERS FOR 1996**

## Enthusiasm

You can do anything if you have enthusiasm. Enthusiasm is the yeast that makes your hopes rise to the stars. Enthusiasm is the sparkle in your eyes, the swing in your gait, the grip of your hand, the irresistible surge of will and energy to execute your ideas.

Enthusiasts are fighters. They have fortitude. They have staying qualities. Enthusiasm is at the bottom of all progress. With it, there is accomplishment. Without it, there are only alibis.

\*\*\* Henry Ford

FLORA CAMERON	34	NELSON SCOTT	25
BILL POPERNIK	23	HAL BROADHEAD	17
BILLY MADDUX	9	DAN BOWLIN	8
KEN LaFONTAINE	8	ANITA NYE	8
BARNEY WARREN	8	DARLENE BOWLIN	7
DALE HOFF	7	MIKE TERCEK	6
AIMEE BERG	5	MONICA GILLOW	5
CAROL SAWYER	5	TOM TERCEK	5